



**CMAA**  
**INTERNATIONAL**  
**COCOA**  
**CONFERENCE**  
MARCH 7-10, 2017 • TURNBERRY ISLE, MIAMI

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# ATTENDEE LIST

By Company Name



COMPANY	NAME	TITLE	COUNTRY
ABN AMRO	Franssen, Marieke	VP, Head of Secured Inventory Product US	United States
ABN AMRO	Grandison, Justin	Director of Cocoa Brokerage	United Kingdom
ABN AMRO	Guguen, Laurence	Executive Director   Head Food & Agri Commodities	United States
ABN AMRO Bank N.V., Amsterdam	Beimers, Raymond	Head of Soft Commodities	Netherlands
ABN AMRO Bank N.V., Amsterdam	Stroink, Gijs	Global Head - Secured Inventory Products (SIP-Icestar)	Netherlands
ABN AMRO Bank N.V., Amsterdam	Van Geffen, Daphne	Director ECT - SIP	Netherlands
ADM Investor Services International Limited	Lelliott, Matthew	Senior Trader, Cocoa	United Kingdom
ADM Investor Services, Inc.	Lilienfeld, Matt	Cocoa Sales - Head of Americas	United States
Agiboo	Kroon, Bart	CEO	Netherlands
Air Liquide	Leonardi, Jennifer	Sr. Research Associate	United States
Air Liquide	Luu, Nathalie	Sr. Research Associate	United States
Akuna Capital	Caplan, Jared	Head of Commodities Trading	United States
Albrecht & Dill USA Inc.	Beyersdorff, Dirk	Senior Trader	United States
AMCO / Ecom Cocoa	Acevedo, Tonathiu	Managing Director	Mexico
Amius Limited	Brickell, Adrian	Chief Executive officer	United Kingdom
Amius Limited	Hayim, Jessica	Head of Sales	United Kingdom
Amius Limited	Manning, Terry	Broker	United Kingdom
Armajaro Asset Management	Thornton, Pamela	Portfolio Manager	United States
Armajaro Asset Management LLP	Ward, Anthony	Partner	United States
Arthur J Gallagher & Co.	Pilipiak, Walter	Area Executive Vice President	United States
Ascot Amsterdam BV	Bruinse, Merijn	Trade	Netherlands
Atlantic (USA) LLC - ECOM	Dunlop, Henry	President	United States
Atlantic Cocoa Co - ECOM	Callanta-Rechner, Melissa	Products Trader	United States
Atlantic Cocoa Co - ECOM	Esteve, Pablo	Head Trader Americas	United States
Atlantic Cocoa Co - ECOM	Falotico, Richard	Head Trader NA/VP	United States
Atlantic Cocoa Co - ECOM	Franzese, Nunzio	Logistics Manager	United States
Atlantic Cocoa Co - ECOM	Groen, Wim	Head of Products	United States
Atlantic Cocoa Co - ECOM PERU	Smith, Daniel	Merchant	United States
Ballymena Advisors LLC	Kinsey, Oliver	Portfolio Manager	United States
Banque Cantonale de Geneve	Koehrer, Guillaume	Relationship Manager	Switzerland
Barry Callebaut	Debenham, Nicko	VP, Head of Sustainability, MD Biolands	Switzerland
Barry Callebaut	Freymond, Alain	VP Global CR Management	Switzerland
Barry Callebaut	Guidish, Robert	Cocoa Sales Manager	United States
Barry Callebaut	Hernandez, Cynthia	Cocoa Sourcing BC	United States
Barry Callebaut	Johnson, Dave	President & CEO	United States
Barry Callebaut	Kedia, Seema	Marketing Manager	United States
Barry Callebaut	Mueggler, Roman	VP Global Cocoa Trading & Sourcing	United States
Barry Callebaut	Rayon, Brett	Sales, Florida and Caribbean	United States
Barry Callebaut	Rodier, Francois	Cocoa Trader	United States

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Barry Callebaut	Van der Goes, Hugo	VP Cocoa North America	United States
Barry Callebaut	Venkata, Murali	Director Cocoa Sourcing	United States
Barry Callebaut AG	De Saint-Affrique, Antoine	CEO	France
Barry Callebaut AG	Retzlaff, Steven	President Global Cocoa	Switzerland
Beneficial Insurance	Smith, Bill	Sales	United States
BIOCAFCAO, S.A.	De La Rosa, Eddy	General Manager	Dominican Republic
Blenheim Capital Management	Kopczynski, Thomas	Portfolio Manager	United States
Blommer Chocolate	Blommer, Peter	President and COO	United States
Blommer Chocolate	Dell'Erario, Kathy	Global Account Manager	United States
Blommer Chocolate	Fortune, Sheila	Hedging Manager	United States
Blommer Chocolate	Lang, Michael	Logistics Manager	United States
Blommer Chocolate	Stauffer, Marlene	Regulatory Compliance, Regional QA	United States
Blommer Chocolate	Walk, Kip	Corporate Director, Sustainability	United States
Brauner International Corp.	Brauner, Matthew	President	United States
Brown Brothers Harriman	Durfee, Benjamin	Assistant Vice President	United States
Brown Brothers Harriman	Randle, Tucker	Banking Analyst	United States
Buhler Group	Lohmueller, Tobias	Head of Market to Market	Germany
C.Steinweg Handelsveem BV	Weekhout, Henk	Director	Netherlands
Camden International Commodities Terminal LLC	Anthonavage, Steve	Director of Operations	United States
Camden International Commodities Terminal LLC	Mahon, Gary	CFO	United States
Camden International Commodities Terminal LLC	Wheeler, Jeff	COO	United States
Camden International Commodities Terminal LLC	Wheeler, Ryan	Logistics Director	United States
Camden International Commodities Terminal LLC	Yeager, Steve	General Manager	United States
CARE, Inc.	Minzes, Melanie	Senior Director	United States
Cargill	Dekker, Ben	sr trader	Netherlands
Cargill	Echeverria, Pablo	Associate Director	Mexico
Cargill	Munoz, Bivi	LATAM Cocoa Merchandising & Business Development Manager	United States
Cargill Cocoa & Chocolate	Buggenhout, Filip	Managing Director Cocoa	Netherlands
Cargill Cocoa & Chocolate NA	Steelman, Mark	Merchant	United States
Cargill Cocoa & Chocolate NA	Watje, Dan	NA Commodity Merchandising Manager	United States
Cargill Cocoa & Chocolate NA	Wurscher, Bryan	President and Managing Director	United States
Cargill Risk Management	Dunbar, Matthew	Managing Director - LATAM	United States
Casaluker	Herrera, Andres	Head of Risk and Commodities	Colombia
Celtic International	Cocuzza, Lou Ann	AVP Sales and Marketing	United States
Champion Services LLC	Di Fabio, Ralph	CEO	United States
Clasen Quality Chocolate	Lechter, Adam	Director of Research and Development	United States
Clasen Quality Chocolate	Stoddard, Randy	Supply Chain Manager	United States
CMAA	Trimarchi, Lori	Executive Director	United States
Cocoa Marketing Company (GH) Ltd.	Forson, Joe	Deputy Managing Director	United Kingdom

COMPANY	NAME	TITLE	COUNTRY
Cocoanect BV	Goettler, Max	Trader	Netherlands
Cocoanect BV	Van den Beld, Andre	Sustainability Manager	Netherlands
Cocoasource SA	Hoondert, Hubert	Trader	Switzerland
Commodity Sampler Services	Finkel, John	Master Sampler	United States
Complete Commodity Solutions Ltd	Mann, Euan	Director	United States
Continental Mills	Smith, Jordan	Senior Buyer	United States
Continental Terminals, Inc.	Forcillo, Bob	Managing Director	United States
CWS Ingredients	Dawson, J.C.	Director	United States
Dependable Distribution Services	Dribin, Dennis	CFO	United States
Dependable Distribution Services	Golden, Bill	General Manager	United States
Dependable Distribution Services	Weiner, Dani	Director research and development	United States
Dependable Distribution Services	Weiner, Harvey	President	United States
Donald Cocoa Jersey Limited	Donald, Nick	Broker	United States
Douglas Products	Morgan, Richard (Marty)	Business Development Manager	United States
East Bay Logistics, Inc.	Visbal, John	President/CEO	United States
Ecom	Cavallin, Kathryn	Country Manager Ecuador	Ecuador
ECOM Agrotrade Limited	Davies, Ryan	Head of Futures Trading	United Kingdom
ECOM Agrotrade Limited	De Wasseige, Nicholas	Global Head of Cocoa	United Kingdom
ECOM Agrotrade Limited	Poncelet, Alain	CEO	United Kingdom
Ecom Group	Mister, James	Hedge Advisor	United States
ECOM Trading	Gomez, Janett	Deputy Cocoa Director	Mexico
Ecuacoffee S.A.	Aguilar, José Miguel	Director	Ecuador
Facta International BV	Koopmans, Paul	Managing Director	Netherlands
FCC	Sigley, Philip	Chief Executive	United Kingdom
Ferrero	Cristiano, Aldo	Head of Global Raw Materials & Sustainability	Luxembourg
General Cocoa Company	Bresky, Jonathan	Logistics Manager	United States
General Cocoa Company	Diez, Daniel	Vice President	United States
General Cocoa Company	Hogan, Thomas	President	United States
General Cocoa Company	Peinado, Raphaele	Cocoa Sustainability Manager	United States
General Cocoa Company	Seaver, Kirsten	Director of Sustainability	United States
General Cocoa Company	Traub, Emily	Cocoa Trader	United States
General Cocoa Company	Veenstra, Guido	Consultant	United States
GFI Transport	Garber, Ryan	VP of Operations	United States
Ghana Cocoa Board	Boahen Aidoo, Joseph	Chief Executive	United Kingdom
Ghana Cocoa Board	Oduro Owusu, Nana	Deputy Chief Executive	United Kingdom
Gourmet Agricultural Imports International	Ogbebor, Christian	Marketing	United States
Gourmet Agricultural Imports International	Ogbebor, Eunice	CEO	United States
Guan Chong Berhad	Cheng, Hia	CFO	Malaysia
Guan Chong Berhad	Tay, Brandon	CEO	Malaysia

COMPANY	NAME	TITLE	COUNTRY
Guan Chong Berhad	Tay, Elsa	Director	Malaysia
Guittard Chocolate	Amoye, Scott	Director	United States
Hershey	Horn, John	Director	Switzerland
Huyser Moller BV	Van Deursen, Werner	Senior Cocoa Trader	Netherlands
Ibex Commodities Ltd.	Gibson, Brian	Managing Director	United Kingdom
ICAP Corporates LLC	Geraghty, Andrew	Softs Broker/Analyst	United States
ICE	Baumann, Maurisa	Senior Director, Global Head of Desktop Sales	United States
ICE Futures U.S.	Farrell, David	Chief Operating Officer	United States
ICE Futures, US. Inc.	Colaizzo, Valerie	Managing Director/Commodity Operations	United States
IICA	Johnson, Elizabeth	IICA Representative	Jamaica
Indcresa ( USA ) LLC	Damen, Henk	President	United States
Indcresa ( USA ) LLC	Damen, Sue	Chief Operating Officer	United States
Intercambio Mexicano de Comercio S.A de C.V.	Vázquez, Mauricio	Managing Director	Mexico
Intercontinental Exchange	Albert, Alex	Co-Head Government Affairs	United States
Intercontinental Exchange	Bland, Trabue	President	United States
Intercontinental Exchange	Brennan, James	Americas Desktop Sales Head	United States
INTL FCStone	Rambaldini, Ernesto	Contractor - Structured Finance	United States
INTL FCStone	Scalla, Albert	Senior Vice President	United States
JB Cocoa	How Keong, Tey	CEO	United States
José Paiewonsky e Hijos	Paiewonsky, Paulo	General Manager	Dominican Republic
JSG Commodities	Bergman, Eric	Commodities Broker	United States
Kany Corporation	Poku, Nana	COO & Head Trader	United States
Kargher Corporation	Kargher, Douglas	President/CEO	United States
Kelley Drye & Warren LLP	McCadney, Jennifer	Special Counsel	United States
LiquidX	Lopoukhine, Peter	Managing Director	United States
Lyons & Sons, Inc.	Dougherty, Mike	President	United States
Lyons & Sons, Inc.	Lyons, Meghan	Owner	United States
Lyons & Sons, Inc.	Reilly, Mike	Director of Operations	United States
Lyons & Sons, Inc.	Weick, Tom	Logistics	United States
Machu Picchu Foods	Guzman, Fernando Andres	Commercial Director	Peru
Machu Picchu Foods	Guzman, Fernando	President	Peru
Macquarie Bank	Delassue, Sophie	Senior Vice President	United States
Macquarie Bank	Duboc, Francosie	Executive Director	United States
Macquarie Bank	Moolenburgh, Marinus	Managing Director	United States
Macquarie Bank Limited	Jia, Lauren	Senior Vice President	United States
Marex Spectron	Sivry, Eric	Head of Option Brokerage	United Kingdom
MarexSpectron	Parkman, Jonathan	Co Head of Agriculture	United Kingdom
Mars Chocolate	Heffernan, Keith	Senior Cocoa Research Manager	United Kingdom
Mars Chocolate Ltd	Brindley, Richard	Price Risk Manager - Cocoa	United Kingdom

COMPANY	NAME	TITLE	COUNTRY
Mars Global Chocolate	Byko, Zachary	Senior Strategic Sourcing Manager - Cocoa Butter	United States
Mars Global Chocolate	Calpin, Jen	Sourcing Manager	United States
Mars Inc.	Johnson, Katie	Senior Commodity Research Manager	United States
Mitsubishi International Corporation	Ramirez, Freddy	Manager	United States
Mode Transportation	Robinson, Marylou	Agency Vice President	United States
Mondelez International	Schnitz, Casey	Global Commodity Price Risk Manager	United States
National Confectioners Association	Downs, John	President	United States
National Confectioners Association	Shumow, Laura	Vice President, Scientific and Regulatory Affairs	United States
Nederland SA	Coimbrao, Northon	Purchase / Risk Manager	Spain
Negoce Cacao-Cafe	Djanga, Thierry	CEO	United States
Nestle	Barros, Nataly	Cocoa Buyer	Panama
Nestle	Mackenzie, David	Manager	United States
Olam	Palmer, Leopold	Trader	United States
Olam	Richter, Matthias	Vice President, Cocoa NA	United States
Olam	Roberts, Adam	Trader	United States
Olam Americas Inc.	Shah, Pallavi	Supply Chain Manager	United States
Olam Cocoa	McCormack, Christian	Senior Trader	United States
Olam Europe Ltd	Hutchinson, Paul	Global Head of Products	United Kingdom
Olam Europe Ltd	Saraon, Tejinder	Cocoa Executive Committee Member	United Kingdom
Olam International Ltd	Luneau, Edouard	Risk Management Solutions	Switzerland
Ospraie Management LLC	Burke, Thomas	Trader	United States
Philadelphia Regional Port Authority	Fox, Joe	Marketing Representative	United States
Plantation Industries Limited, Nigeria	Ayoade, Kunle	Director	United Kingdom
Plot Enterprise Ghana Ltd	Poku Diaby, Patricia	Chief Executive Officer	United Kingdom
R. Markey & Sons, Inc.	Ingrassia, Steve	Logistics Coordinator	United States
R. Markey & Sons, Inc.	Schroeder, Loren	Logistics Coordinator	United States
R. Markey & Sons, Inc.	Steele, Mike	President	United States
Rabobank	Autret, Lionel	Managing Director	United States
Rabobank	Ribatto, Sebastien	Managing Director	United States
RAMajor, LLC	Major, Raymond	Technical Consultant	United States
Rekerdres & Sons Insurance Agency, Inc.	Anderhub, Brett	Senior Vice President	United States
Rekerdres & Sons Insurance Agency, Inc.	Paredes, Joanna	Claims Manager	United States
Rizek Cacao, SAS	Duarte, Sahilys	Sales Director	Dominican Republic
Rizek Cacao, SAS	Wax, Massimiliano	Vice President	Dominican Republic
Roig Agro Cacao, S.A.	Roig, Gabriel	Vice President Export Department	Dominican Republic
RPS	Mullen, Phil	Account Manager	United States
S&D TRADE	Denisenko, Svetlana	Managing Director	Estonia
Sandler, Travis & Rosenberg, P.A.	Veneziano, Domenic J.	Independent FDA Regulatory and Strategic Consultant	United States
Sigma Broking	Laljee, Zahida	Partner	United Kingdom

COMPANY	NAME	TITLE	COUNTRY
Sigma Broking	Tyler, Ian	Partner	United Kingdom
Societe Generale	Dann, Michael	Managing Director, Agricultural Commodities	United Kingdom
Societe Generale	Dinneen, Devon	Vice-President, Commodities	United States
Societe Generale	Haigh, Michael	Managing Director, Global Head of Commodities Research	United States
Societe Generale	Lunstead, Todd	Director, Commodities	United States
Societe Generale	Pelletier, Christine	Vice President	United States
Societe Generale International Ltd	Proctor, Andrew	Director, Commodities	United Kingdom
Sucden Financial	Milanes, Eduardo	Futures and Options broker	United Kingdom
Sucden Financial Limited	Donovan, Michael	Senior Cocoa Broker	United Kingdom
Sucden Malaysia Ltd.	Singh, Jasbir	Director	Malaysia
Sucden Paris	Chambers, Derek	Managing Director	France
Tate & Lyle	Hudec, Thomas	Global Category Manager	United States
The Benjamin P. Forbes Co.	Stunek, Rick	Dir of Purchasing	United States
The Dulce Corp	Lester, Steven	President	United States
The Hershey Company	Hoover, Mike	GM/Sr. Director	United States
The JM Smucker Company	Holcombe, Acacia	Sr. Procurement Manager	United States
The Salvage Groups, Inc.	Enders, Thomas	President	United States
The Salvage Groups, Inc.	O'Toole, Julie	Sales	United States
Touton SA	Aray, Daniel	Agent in Ecuador	Ecuador
Touton SA	Guimberteau, Eric	Cocoa Trader	France
Touton SA	Larrose, Joseph	Director Susitanaible Sourcing Department	France
Touton SA	Moura, Nicolas	Cocoa Trader	France
Touton SA	Secretin, Filipa	Cocoa trader	France
Unicargo Transport GmbH	Dimter, Olaf	Managing Director	Germany
United Cocoa Processor	Da Silva, Adriano	Trader	United States
United Cocoa Processor	Iturralde, Juan	Commercial Manager	United States
United Cocoa Processor	Liu, Jonathan	President	United States
Volcap Trading	Spaenjaers, Greg	Partner	United Kingdom
Western Fumigation	Palko, Jeff	Business Development Manager	United States
World Cocoa Foundation	Scobey, Richard	President	United States