



CMAA
INTERNATIONAL
COCOA
CONFERENCE

MARCH 10-13, 2015 • TURNBERRY ISLE, MIAMI.

ATTENDEE LIST



NAME	COMPANY	TITLE	COUNTRY
Adam, Isabelle	European Cocoa Association	General Secretary	Belgium
Akantoa, Bennet	Cocoa Marketing Ghana Ltd	AG Managing Director	United Kingdom
Alebo, Sharon	JHB Int'l Trade & Finance S.A.	Area Manager Africa	Belgium
Allen, Eric	R. Markey & Sons (UK) Ltd	Managing Director	United Kingdom
Allen, Gerry	Guittard Chocolate Company	COO	United States
Alphand, Arnaud	JPMorgan	Associate	United Kingdom
Anderson, Dwight	Ospraie Management LLC	Managing Partner	United States
Anthonavage, Steve	Camden International Commodities	Director of Operations	United States
Anyoti, Pamela	JHB Int'l Trade & Finance S.A.	MD	Belgium
Autret, Lionel	Rabobank	Executive Director	United States
Ayoade, Razaq	Plantation Industries Ltd	Commercials	United Kingdom
Ayoade, Taiwo	Plantation Industries Ltd	Deputy Managing Director	United Kingdom
Bagga, Karl	JPMorgan	Vice President	United States
Bandy, Lauren	Euromonitor International	Food Analyst	United Kingdom
Beng, Goh Lee	JB Cocoa	Director	Malaysia
Bergman, Eric	JSG Commodities	Cocoa Broker	United States
Berkelaar, Esther	Rabobank	Executive Director	United States
Beyersdorff, Dirk	Cargill/Toshoku	International Sales Manager	United States
Boateng, Kofi	Traders International-Africa	CEO	United States
Brauner, Bill	Brauner International Corp.	Branch Manager, Miami	United States
Brauner, Matthew	Brauner International Corp.	President	United States
Bron, Martijn	Cargill	Trading & Sourcing Manager	Netherlands
Brown, Clayton	International Food Products	CEO	United States
Bruinse, Merijn	Ascot Amsterdam BV	Managing Director	Netherlands
Burke, Patrick	Industrial Commodity Sourcing	President	United States
Burke, Thomas	Ospraie Management	Trader	United States
Byko, Zack	Mars Global Chocolate	Senior Strategic Sourcing Manager Cocoa Butter	United States
Callanta-Rechner, Melissa	Atlantic Cocoa Co. - Ecom	Products Merchant	United States
Carabello, Felix	CME Europe	CME Europe Head of Sales	United Kingdom
Caulkins, Juliette	UTZ Sustainability Program	Managing Director Asia, Australia, Americas	Netherlands
Cavaliere, John	Pioneer Commodities USA	CEO	United States
Chambers, Derek	Sucres et Denrées SA	Managing Director	France
Cheng, Hia	Guan Chong Berhard	Chief Operating Officer	Malaysia
Clark, Gregory	FCStone Merchant Services, LLC	Vice President	United States
Cohen, David	Societe Generale	Managing Director	United Kingdom
Coimbrao, Northon	Brasil Alimentos	Gerente de Risco	Brazil
Cooper, Mark	Sucden Financial	Manager Soft Commodities	United Kingdom
Cristiano, Aldo	Ferrero	Director	Luxembourg
Da Silva, Adriano	United Cocoa Processor	Cocoa Trader	United States

NAME	COMPANY	TITLE	COUNTRY
Damen, Henk	Indcresa (USA) LLC	President	United States
Damen, Sue	Indcresa (USA) LLC	Manager Operations	United States
Dann, Michael	SGCIB Newedge	Global Head of Agricultural Commodities	United States
Dawson, Jeff	CWS Ingredients	Director	United States
Day, Frank	Hershey Company	VP, Global Commodities	United States
De Wasseige, Nicolas	Atlantic Cocoa Co. - Ecom	Head of Cocoa	United States
Delassue, Sophie	Macquarie	Senior Manager	United States
Dell' Erario, Kathy	Blommer Chocolate	Global Account Manager	United States
Di Fabio, Ralph	Champion Services & Trucklines	CEO	United States
Diez, Daniel	General Cocoa Company	Vice President	United States
Dimter, Olaf	Unicargo Transport GmbH	Managing Director	Germany
Dingwall, Bradley	BNP Paribas	Director	United States
Donald, Nick	Donald Cocoa Associates	Managing Director	United Kingdom
Dougherty, Mike	Lyons & Sons, Inc.	President	United States
Dribin, Dennis	Dependable Distribution Services	CFO	United States
Dudden, Ian	QED Markets Ltd.	Managing Director	United Kingdom
Emanuel, Elan	Fair Trade USA	Cocoa Supply Chain Manager	United States
Enders, Tom	Salvage Groups Inc.	President	United States
Esteve, Pablo	Atlantic Cocoa Co. - Ecom	Director Americas	United States
Fahey, Richard	Barry Callebaut Cocoa Asia Pacific	VP Cocoa Asia	Singapore
Falotico, Richard	Atlantic Cocoa Co. - Ecom	PC Manager	United States
Familola, Wole	Northwind Capital LLC	VP of Sales and Marketing	United States
Farrell, David	Intercontinental Exchange	Senior Director, Global Soft Commodity Operations	United States
Finkel, John	Commodity Sampler Services LLC	Owner	United States
Fonjungo, Daniel	PROMACOM	CEO	United States
Forcillo, Bob	Continental Terminals, Inc.	Managing Director	United States
Fortune, Sheila	Blommer Chocolate	Manager, Commodity Hedging	United States
Franssen, Marieke	ABN AMRO	Vice President	United States
Franzese, Nunzio	Atlantic Cocoa Co. - Ecom	Traffic Manager	United States
Freymond, Alain	Barry Callebaut USA LLC	Vice-President	United States
Garber, Phil	GFI Transport	President	United States
Gelineau, Matthew	Rabobank	Assistant Vice President	United States
Gerfen, David	International Food Products	General Manager	United States
Gibson, Brian	Ibex Commodities	Managing Director	United Kingdom
Goetz, Amy	AMG Cocoa	President	United States
Golden, Bill	Dependable Distribution Services	General Manager	United States
Goodpaster, Bob	Hershey Company	Vice President, Chief Global Knowledge Officer	United States
Grandison, Justin	ABN AMRO	Director of Cocoa Brokerage	United Kingdom
Greeley, Michael	Mars Global Chocolate	Price Risk Manager Cocoa	United States

NAME	COMPANY	TITLE	COUNTRY
Groen, Wim	Ecom/Theobroma	Head of Products	Netherlands
Guguen, Laurence	ABN AMRO	Executive Director	United States
Guidish, Bob	Barry Callebaut USA LLC	Sales Manager Cocoa	United States
Guimberteau, Eric	Touton	Director Cocoa Department	France
Guyton, Bill	World Cocoa Foundation	President	United States
Guzman, Fernando	Machu Picchu Foods	President	Peru
Guzman, Fernando Andres	Machu Picchu Foods	Sales Manager	Peru
Hachamoff, Avigdor	JHB Int'l Trade & Finance S.A.	Director	Belgium
Halle, Andrew	Atlantic Cocoa Co. - Ecom	Chief Executive Officer	United States
Hatfield, Fred	ICE Futures U.S., Inc.	Chairman of the Board	United States
Hayim, Jessica	Amius	Senior Hedging Advisor	United Kingdom
Hernandez, Cynthia	Barry Callebaut USA LLC	Logistics Analyst	United States
Hobcraft, Phil	MarexSpectron	Head of Cocoa	United Kingdom
Hogan, Thomas P.	General Cocoa Company	President	United States
Hoover, Michael	Hershey Company	Director, Global Risk Management	United States
Horn, John	Hershey Company	Director, Cocoa Risk Management	United States
How Keong, Tey	JB Cocoa	Managing Director	Malaysia
Hudec, Thomas	Tate & Lyle	Global Category Manager	United States
Hullot, Olivier	Touton	Head of Cocoa Trade	France
Ingrassia, Steve	R. Markey & Sons, Inc.	Vice-President	United States
Iturralde, Juan	United Cocoa Processor	Commercial Manager	United States
Jackson, Ben	ICE Futures U.S., Inc.	President	United States
Janett, Gomez	Ecom Trading AMCO	Cocoa Director	Mexico
Jasman, Lukas	BTCOCOA	Chief Operation Officer	Indonesia
Jasman, Thomas	BTCOCOA	President Director	Indonesia
Jenkins, Frank	JSG Commodities	President	United States
Jia, Lauren	Macquarie	SVP	United States
Johnson, Mary	Transmar Group	Sr. VP & Chief Sustainability Officer	United States
Johnson, Peter B.	Transmar Group	Sr. VP Trading	United States
Johnson, Peter G.	Transmar Group	President & CEO	United States
Johnson, Timothy	Transmar Group	General Manager Ecuador	Ecuador
Judd, Stacey	Societe Generale	Director	United States
Juliano, Michael	SGCIB Newedge	Vice President	United States
Kettle, David	Macquarie	Trader	United Kingdom
Kidambi, Srinivasan	Olam Americas	Business Head Cocoa	United States
Kinsey, Oliver	Ballymena Advisors	COO	United States
Kleemans, Francesca	Cargill	Strategy Manager	Netherlands
Koopmans, Paul	Facta International BV	Managing Director	Netherlands
Kopczynski, Tom	Blenheim Capital Management	Portfolio Manager	United States

NAME	COMPANY	TITLE	COUNTRY
Kroon, Bart	Agiboo	CEO	Netherlands
Kujawa, Tom	Sucden Financial	Manager Soft Commodities	United Kingdom
Laljee, Zahida	Societe Generale	Director Agricultural Sales Trading	United States
Lamb, Stephen	ADM	Broker	United Kingdom
Lang, Michael	Blommer Chocolate	Corporate Logistics Mgr	United States
Lansing, William	ADM Cocoa	Commercial Director	United States
Larsson, Suzanne	ABN AMRO	Managing Director - Global Head Agri Commodities Clients	Netherlands
Lester, Steven	Dulce Corporation	President	United States
Lilienfeld, Matthew	ADM Investor Services	Relationship Manager	United States
Litvack, Hubert	Agropecuaria Carenero C.A.	International Manager	Venezuela
Liu, Jonathan	United Cocoa Processor	President	United States
Locandro, Joseph	MJ Nugent Co.	Managing Director	United States
Lopez, Manuel	Exporcafe C. LTDA	General Manager	Ecuador
Lorenze, Ken	JSG Commodities	Vice President	United States
Lunstead, Todd	SGCIB Newedge	Senior Director	United States
Mahon, Gary	Camden International Commodities	CFO	United States
Manley, Gerry	Olam International (UK) Ltd	Managing Director	United Kingdom
McCann, Gregory J.	U.S. Customs and Border Protection	Director, Agriculture & Prepared Products Center	United States
McCormack, Christian	Olam Americas	Trader	United States
McNamara, Dan	Transmar Group	Sr. VP Trading	United States
Melesky, Scott	Gertrude Hawk Chocolates	Director Purchasing	United States
Melka, Dennis	United Cacao Limited SEZC	Chairman	Cayman Islands
Miller, Whit	General Cocoa	Cocoa Trader	United States
Moore, Simon	BNP Paribas	Head of Agricultural Cleared Markets	United Kingdom
Moors, Jan	C. Steinweg	CEO	United States
Morgan, Richard	Dow AgroSciences	Account Manager	United States
Mueggler, Roman	Barry Callebaut USA LLC	Vice-President	United States
Mullen, Phil	RPS	Account Manager	United States
Muñoz, Maria Emilia	General Cocoa Company	Agent	Ecuador
Murali, Venkata	Barry Callebaut USA LLC	Director	United States
Nacer, Alberto	Transmar Group	Commercial Manager - Ecuador	Ecuador
Nelson, Meghan	Lyons & Sons, Inc.	Owner	United States
Nemes, Brigitta	UTZ Certified	Relationship & Customer Marketing	Netherlands
Nunes, Bruno	Cargill	Trader	Brazil
Ofuya, Temi	Societe Generale	VP Counsel	United States
Opuni, Dr. Stephen Kwabena	Ghana Cocoa Board	Chief Executive	United Kingdom
O'Toole, Julie	Salvage Groups, Inc.	Sales	United States
Palko, Jeffrey	Western Fumigation	Business Manager	United States
Parilova, Svetlana	Macquarie	Associate Director	United States

NAME	COMPANY	TITLE	COUNTRY
Parkman, Jonathan	MarexSpectron	Co-Head Agriculture	United Kingdom
Pelletier, Christine	Societe Generale	Vice President	United States
Pershall, Dave	Viking Food Group	VP Operations	United States
Pershall, Ron	Viking Food Group	President	United States
Poku, Nana	Kany Corporation	COO	United States
Poncelet, Alain	Ecom Agrotrade Ltd	Deputy CEO Cocoa & Coffee	United Kingdom
Ramirez, Javier	ABN AMRO	Vice President	United States
Reich, Thomas	Transmar Group	VP Structured Finance	United States
Reilly, Mike	Lyons & Sons, Inc.	General Manager	United States
Rekerdres, Adam	Rekerdres & Sons Insurance Agency	Vice President	United States
Retzlaff, Steven	Barry Callebaut USA LLC	President	United States
Ribatto, Sebastien	Rabobank	Executive Director	United States
Richardson, Roger	RPS	Director of Fumigation	United States
Roberts, Adam	ADM Cocoa	Product Line Manager	United States
Rodier, François	Barry Callebaut USA LLC	Cocoa Trader	United States
Roering, Eric	Cargill	Cocoa Trader	United States
Rosales, Nadia	Transmar Group	Commercial Chief	Ecuador
Roses, Francisco	INTL-FCStone Merchants Services	Director of Latin American Trading	United States
Rossen, David	Millennium	Portfolio Manager	United States
Rushkevich, Eva	Rabobank	Head of TCF Agri, North America	United States
Salazar, Ines	Exportadora Romex S.A.	CFO	Peru
San Martin, Jose	Exportadora Romex S.A.	General Manager	Peru
Saraon, Tejinder	Olam Europe Ltd	Director	United Kingdom
Seaver, Kirsten	General Cocoa Company	Director of Sustainability	United States
Shah, Pallavi	Olam Americas	Logistics Manager	United States
Sieh, Miguel	Cargill	Business Unit Leader	Brazil
Sigley, Philip	Federation of Cocoa Commerce	Chief Executive	United Kingdom
Smith, Bill	Beneficial Insurance Services, LLC	Senior VP	United States
Smith, Jordan	Continental Mills	Buyer	United States
Starkert, Gunter	Transmar Group	Plant Manager	Ecuador
Steele, Michael	R. Markey & Sons, Inc.	President	United States
Stoddard, Randy	Clasen Quality Coatings, Inc.	Supply Chain Manager	United States
Stroink, Gijs	ABN AMRO	Global Head SIP/Icestar	Netherlands
Stunek, Rick	Benjamin P. Forbes Co.	Director of Marketing	United States
Surana, Uma	Ecom	Commercial Director	Singapore
Suri, Amit	Olam Europe Ltd	COO	United Kingdom
Tay, Brandon	Guan Chong Berhard	Chief Executive Officer	Malaysia
Tay, Elsa	Guan Ghong Berhard	Commercial Director	Malaysia
Terheijden, Taco	Cargill	Director Sustainable Cocoa	Netherlands

NAME	COMPANY	TITLE	COUNTRY
Tharnstrom, Jonathan	ADM Cocoa	Regional Sales Manager	United States
Thornton, Pamela	Armajaro Asset Management LLP	Trader	United Kingdom
Titely, David	Penn State	Founding Director Solutions to Weather & Climate Risk	United States
Traub, Emily	General Cocoa Company	Trader	United States
Trimarchi, Lori	CMAA	Executive Director	United States
van der Goes, Hugo	Cargill	Vice President	United States
van Deursen, Werner	Huyser Moller BV	Trader	Netherlands
van Dijk, Mirjam	Royal Duyvis Wiener B.V.	CEO	Netherlands
Vazquez, Maurico	I.M.C.O.	Managing Director	Mexico
Veenstra, Guido	General Cocoa Company	Consultant	United States
Velthuis, Tom	Royal Duyvis Wiener B.V.	International Sales Manager	Netherlands
Vergheze, Sunny George	Olam International Limited	Co-founder, Group Managing Director and CEO	Singapore
Visbal, John	East Bay Logistics	President CEO	United States
Vogel, Stefan	Rabobank	Executive Director & Head of Agri Commodity Markets Research	United Kingdom
Vos, Gijs	Rabobank	Executive Director	United States
Walk, Kip	Blommer Chocolate	Corporate Director, Sustainability	United States
Ward, Anthony	Armajaro Asset Management LLP	Portfolio Manager/Partner	United Kingdom
Wateridge, Steve	TRS	Partner	United Kingdom
Watje, Dan	Cargill	Risk Manager	United States
Wax, Massimiliano	Rizek Cacao, S.A.S.	Vice-President Strategy and Business Development	Dominican Republic
Weekhout, Henk	C.Steinweg	Director	Netherlands
Weidner, Robert	Blommer Chocolate	Strategic Sourcing Manager	United States
Weiner, Ari	Dependable Distribution Services	Vice President	United States
Weiner, Dani	Dependable Distribution Services	Consultant	United States
Weiner, Harvey	Dependable Distribution Services	President	United States
Westphal, Steve	J.M. Smucker Company	Sourcing Manager	United States
Wheeler, Jeff	Camden International Commodities	COO	United States
Wheeler, Ryan	Camden International Commodities	Logistics Supply Manager	United States
Wolcott, Hobbs	Tradin Organics USA	Sales Executive	United States
Yeager, Steve	Camden International Commodities	General Manager	United States
Yu Lee Liu, Jessica	Brasil Alimentos	Director	Brazil
Zoppetti, Eric	Transmar Group	Transmar Brasil	Ecuador

THANK YOU

We hope everyone enjoyed an informative and interesting business program and that you will attend again in 2017.